ESSENTIALS

BUILT TO HELP YOU GROW

sage Platinum Reseller

canna BUSINESS ERP

CannaBusiness ERP Essentials

Built specifically to address your complex challenges with a quicker and easier way to get started with ERP.

A Pre-Packaged Solution for a Single Location

CannaBusiness ERP Essentials is a pre-packaged implementation that includes all the core elements for kick- starting an ERP project at a single location. It provides businesses with an easy path to scale up to additional locations in the future.

Because the implementation is pre-packaged, you know exactly what you'll get. You won't have to wade through endless options and add-ons. Because we're cannabis experts, we know what's critical to your business and have already included the most commonly used modules that our many cannabis customers are using in production today.

Built for First Timers, Delivered by Experts

CannaBusiness ERP Essentials is designed for growing cannabis cultivators and processors looking to implement an integrated business software package (ERP) for the first time.

Essentials is built for cannabis companies so it needs no customization. Implementing an ERP is not a simple task, you want a specialist who knows your business. Many ERP companies claim to specialize, but the specialty often turns out to be "process manufacturing." That's everything from cosmetics to gasoline. That's why they need custom modifications for cannabis companies where we've already figured that out.

Ready to Scale When You Are So You Won't Outgrow It

CannaBusiness ERP Essentials provides an easy path to ERP without sacrificing scalability. Built on the powerful Sage X3 platform, Essentials provides what you need without extra features that you aren't ready for yet.

Essentials offers a painless transition to enterprise-grade ERP in an affordable way and reduces the risks, costs and business disruption for growing cannabis companies looking to streamline operations. Most ERP systems can't offer this degree of flexibility and future proofing.

Built and priced for single location cannabis cultivators and processors.

CANNABUSINESES ERP ESSENTIALS IS A PRE-PACKAGED SOLUTION designed specifically for the cannabis industry and single-location businesses seeking to streamline operations take the next step in their growth. Unlike smaller, non-scalable accounting systems such as QuickBooks (which many cannabis startups and smaller operations continue to use), our solution is built with the most commonly used modules by our multiple cannabis cultivator and processor customers. By knowing when to order materials and how much to order, you're in a better position to mitigate cash-flow issues by controlling extra inventory costs and managing risk.

CannaBusiness ERP Essentials provides flexibility in your financials and it integrates your growing and production processes—including planting and cloning, horticultural activities, harvesting and drying, processing and packaging, and sales management. CannaBusiness ERP Essentials delivers a 360-degree view of your business, providing industry-grade traceability and system controls to strictly monitor and measure quality.

Integrated with Sage X3 and configured by NexTec industry experts, CannaBusines ERP Essentials:

✓ Streamlines financial and operational management

✓ Supports quality and safety (GMP, US State/Health Canada reporting)

✓ Improves cultivation and production management

✓ Increases inventory accuracy and provides insight to actual costs

How It Works

Trace from seed or clone through harvest to sale

Gain control and visibility throughout the cultivation process

Support compliance and regulation reporting with comprehensive material tracking
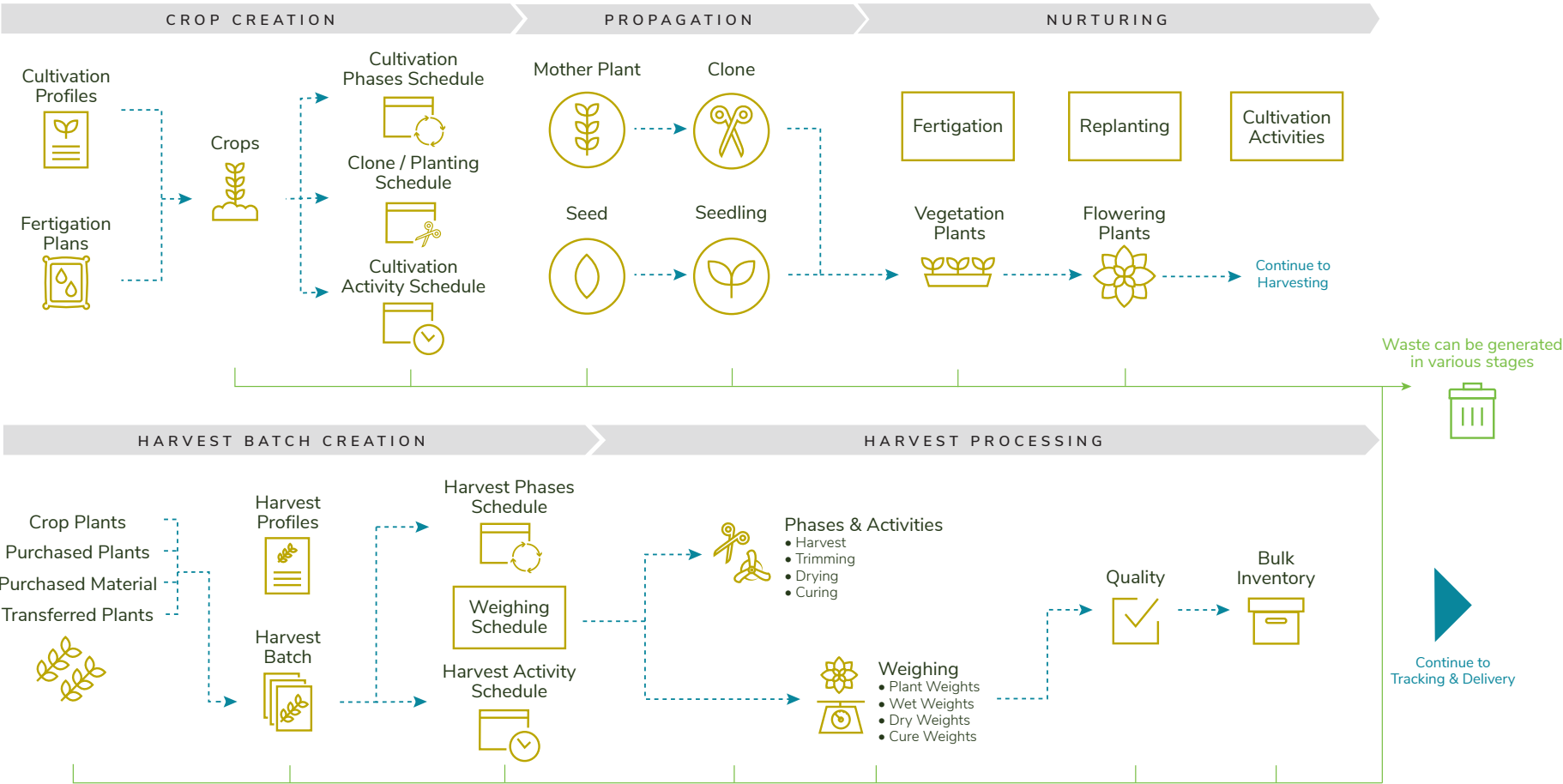
Account for complete costing breakdowns including daily cost allocations, shortages and consumption

Manage every step of the cultivation process, including cultivation, harvest, waste, fertigation and more

Cultivation and Harvest Management

CannaBusiness ERP for cultivation and extraction offers a flexible, personalized solution to help simplify processes while maximizing yields and profitability.

Cultivation and Harvest

CROP CREATION · PROPAGATION · NURTURING

Cultivation Profiles

Fertigation Plans

Crops

Cultivation Phases Schedule

Clone / Planting Schedule

Cultivation Activity Schedule

Mother Plant — Clone

Seed — Seedling

Fertigation · Replanting · Cultivation Activities

Vegetation Plants — Flowering Plants

Continue to Harvesting

Waste can be generated in various stages

HARVEST BATCH CREATION · HARVEST PROCESSING

Crop Plants
Purchased Plants
Purchased Material
Transferred Plants

Harvest Profiles

Harvest Batch

Harvest Phases Schedule

Weighing Schedule

Harvest Activity Schedule

Phases & Activities
• Harvest
• Trimming
• Drying
• Curing

Weighing
• Plant Weights
• Wet Weights
• Dry Weights
• Cure Weights

Quality

Bulk Inventory

Continue to Tracking & Delivery

Tracking & Delivery

TRACKING · PREPARE · DELIVER

Inventory Tracking
Track finished goods by lot, strain, and package

Pre-Delivery
Split packages into delivery package(s) and create manifest

Delivery
Print and attach manifest and deliver to customer

How It Works

Trace from receiving through to delivery

Gain control and visibility throughout the production process

Support compliance and regulation reporting with comprehensive quality and recall management
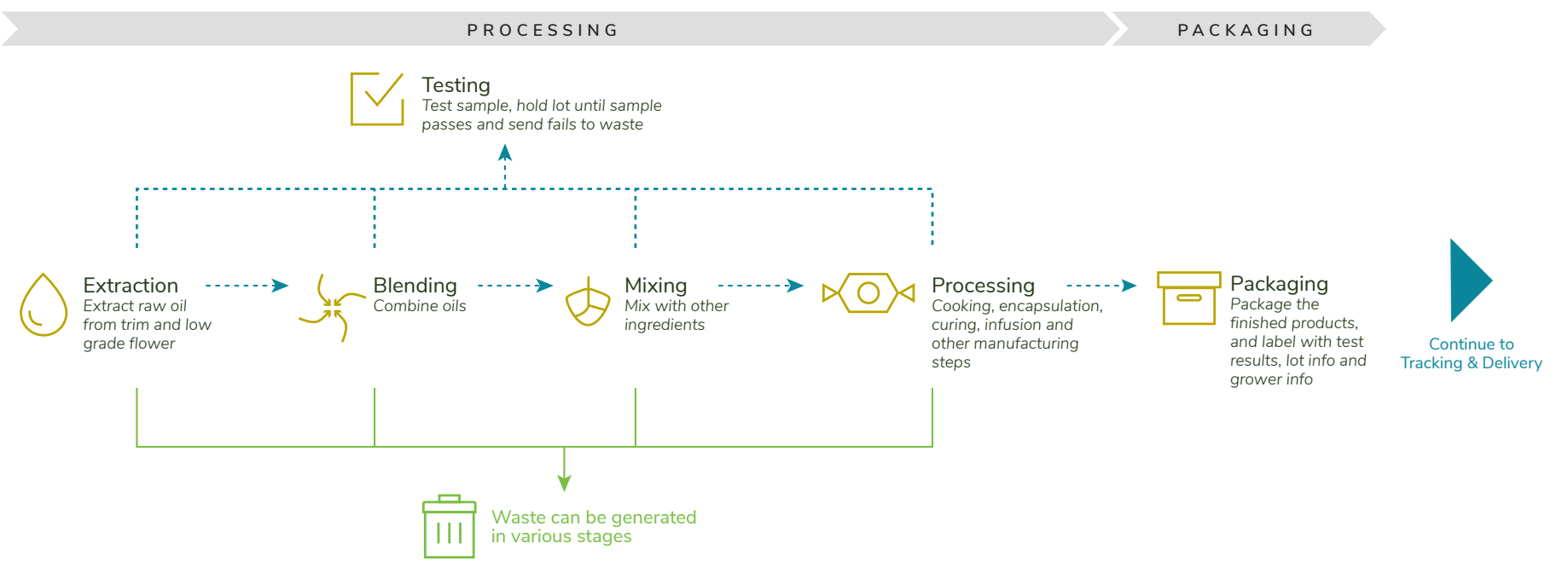
Manage and analyze production costs

Analyze critical data using dashboards, KPI and alert reporting

Processing Edibles and Infused Products

CannaBusiness ERP for processing merges cannabis-specific features with food and beverage-specific ones to help users gain control and visibility throughout the production process and support their compliance efforts.

Edibles and Infused Products Processing

PROCESSING | PACKAGING

Testing
Test sample, hold lot until sample passes and send fails to waste

Extraction
Extract raw oil from trim and low grade flower

Blending
Combine oils

Mixing
Mix with other ingredients

Processing
Cooking, encapsulation, curing, infusion and other manufacturing steps

Packaging
Package the finished products, and label with test results, lot info and grower info

Continue to Tracking & Delivery

Waste can be generated in various stages

Tracking & Delivery

TRACKING | PREPARE | DELIVER

Inventory Tracking
Track finished goods by lot, strain, and package

Pre-Delivery
Split packages into delivery package(s) and create manifest

Delivery
Print and attach manifest and deliver to customer

Features

Operations and Finance

Track key metrics such as strain, costs and labor using dashboards and audit reports

Keep track of costs to better understand which product lines are most profitable and adjust accordingly

Manage finance and operations from a single system

Cultivation and Harvest

Track clone propagation and get visibility into replanting, trellising and more

Account for inventory waste and capture inventory adjustments for regulatory reporting

Manage fertigation activities such as zone tracking, tank fill and cleanout management, comingling traceability and costing

Processing Edibles and Infused Products

Automate production sequencing to minimize setup, cleanouts and non-production activity

Improve operational efficiency and reduce production waste

Manage cannabis and food-specific requirements with functionality that merges both industries

Quality and Compliance

Adhere to regulations and support GMP standards and US State/Health Canada reporting

Mitigate recall risk and ensure safety with robust product recall management features

Leverage quality management and control functionality to optimize compliance

Inventory and Distribution

Use accurate inventory data to make better, faster decisions about your business

Keep track of inventory movement with advanced lot traceability functionality

Manage customers, suppliers and alternate suppliers from a single purpose-built platform

Next Steps

See CannaBusiness ERP Essentials in action:

SCHEDULE A DEMO

Visit our site: www.cannabusinesserp.com

Contact us to learn more:

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About the NexTec Group

NexTec developed CannaBusiness ERP Essentials from years of experience in the cannabis industry. We've incorporated best practices from top growers and industry leaders across the world to bring you the best solution for getting started with ERP.

NexTec Group is a national consulting firm that specializes in implementing Sage X3 solutions for mid-sized businesses. Its areas of expertise include enterprise resource planning (ERP), customer relationship management (CRM), business intelligence (BI), and cloud and on-premises solutions.