

CANNABUSINESS ERP PRODUCT DEEP-DIVE

# TAKE YOUR CANNABIS BUSINESS TO THE NEXT LEVEL



## CannaBusiness ERP

Built to help cultivators and processors streamline operational efficiency and manage business growth.



### Streamline Operations

CannaBusiness ERP helps cultivators and processors optimize their operations, improve inventory management, reduce processing errors from a single system.

With built-in dashboards and customizable reports that provide real-time operational insights, business leaders can make better, quicker decisions based on the health of their organizations. CannaBusiness ERP's costing functionality provides complete visibility into costs all along the way for more accurate, streamlined accounting and financial processes.

### Support Compliance

CannaBusiness ERP helps businesses comply with demanding international, federal and state-specific requirements. It supports GMP standards, as well as US state and Health Canada reporting (Metrc, BioTrack, CTLS) to ensure that growers and processors can operate in single or multiple regions with limited disruption.

To adhere to recall management regulations, CannaBusiness ERP allows users to search for products and lots associated with recalled material, freeze existing inventory and create call tasks to be carried out by customer service teams.

### Manage Growth

CannaBusiness ERP is built to help cannabis companies scale their operations as they grow. To account for increasing sales and administrative tasks, CannaBusiness ERP provides leaders with the tools needed to make important changes and decisions based on business growth trajectories.

CannaBusiness ERP helps cannabis companies grow their businesses with functionality that automates time-consuming processes, improves operational visibility and easily handles increases in transaction volumes, workloads and data.



You need more than single-purpose software to grow your business with confidence.

AS THE CANNABIS INDUSTRY enters a stage of maturation, attention is shifting from establishing market share and spending money on product development towards ensuring operational efficiency and long-term success. As part of this phase of maturity, cannabis companies will require sophisticated tools to remain competitive, better manage cash flow, keep production on track and achieve profitability.

Accounting, operations-only and seed-to-sale solutions cannot handle the financial, operational and regulatory complexities that cannabis companies face. Instead, flexible and scalable business management software like an ERP solution can help cultivators and processors manage industry complexities and keep up with a rapidly evolving market.



Integrated with Sage X3 and configured by NexTec industry experts, CannaBusiness ERP:

✓	Streamlines financial and operational management
✓	Supports quality and safety (GMP, US State/Health Canada reporting)
✓	Improves cultivation and production management
✓	Increases inventory accuracy and provides insight to actual costs

# Features

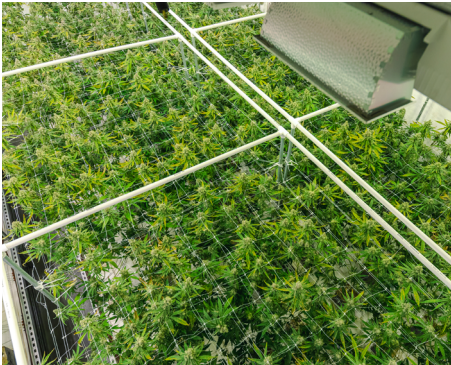


## Operations and Finance

Track key metrics such as strain, costs and labor using dashboards and audit reports

Keep track of costs to better understand which product lines are most profitable and adjust accordingly

Manage multi-company finance and operations from a single system



## Cultivation and Harvest

Track clone propagation and get visibility into replanting, trellising and more

Account for inventory waste and capture inventory adjustments for regulatory reporting

Manage fertigation activities such as zone tracking, tank fill and cleanout management, comingling traceability and costing



## Processing Edibles and Infused Products

Automate production sequencing to minimize setup, cleanouts and non-production activity

Improve operational efficiency and reduce production waste

Manage cannabis and food-specific requirements with functionality that merges both industries



## Quality and Compliance

Adhere to regulations and support GMP standards and US State/Health Canada reporting

Mitigate recall risk and ensure safety with robust product recall management features

Leverage quality management and control functionality to optimize compliance



## Inventory and Distribution

Use accurate inventory data to make better, faster decisions about your business

Keep track of inventory movement with advanced lot traceability functionality

Manage customers, suppliers and alternate suppliers from a single purpose-built platform



# How It Works

Trace from seed or clone through harvest to sale

Gain control and visibility throughout the cultivation process

Support compliance and regulation reporting with comprehensive material tracking

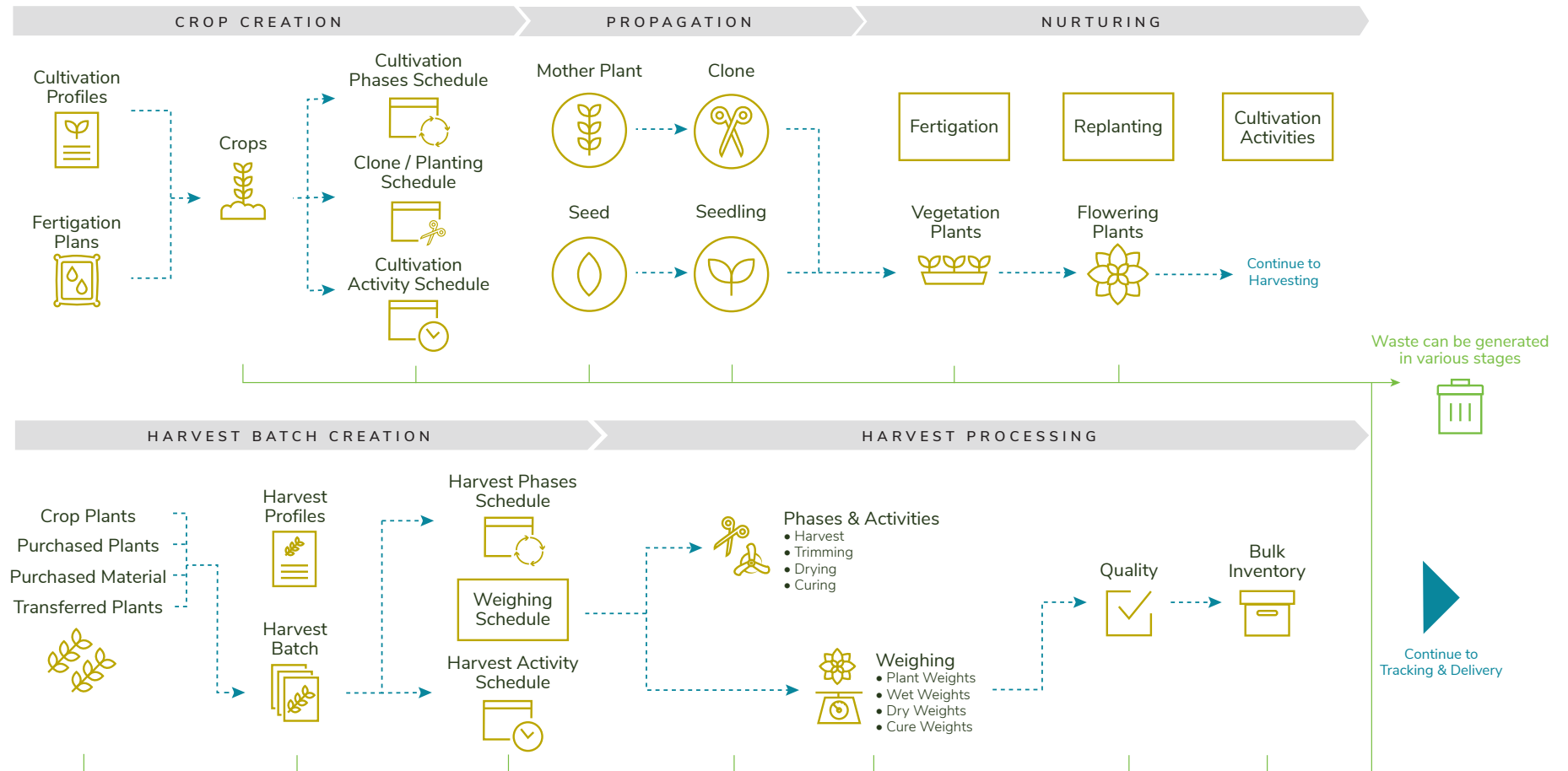
Account for complete costing breakdowns including daily cost allocations, shortages and consumption

Manage every step of the cultivation process, including cultivation, harvest, waste, fertigation and more

## Cultivation and Harvest Management

CannaBusiness ERP for cultivation and extraction offers a flexible, personalized solution to help simplify processes while maximizing yields and profitability.

### Cultivation and Harvest



### Tracking & Delivery



# How It Works

Trace from receiving through to delivery

Gain control and visibility throughout the production process

Support compliance and regulatory reporting with comprehensive quality and recall management

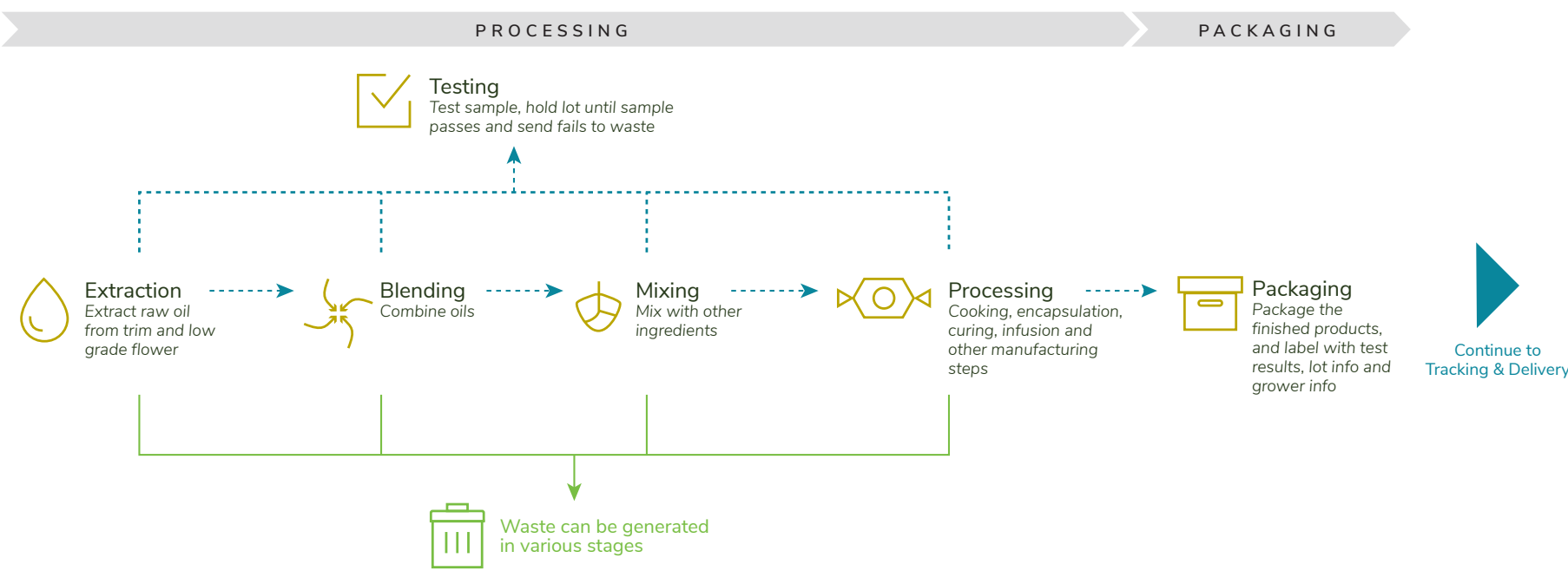
Manage and analyze production costs

Analyze critical data using dashboards, KPIs and alert reporting

## Processing Edibles and Infused Products

CannaBusiness ERP for processing merges cannabis-specific features with food and beverage-specific ones to help users gain control and visibility throughout the production process and support their compliance efforts.

### Edibles and Infused Products Processing



### Tracking & Delivery





# Packages

CannaBusiness ERP is software purpose-built for cannabis companies. It is integrated with Sage X3 and configured by NexTec industry experts to deliver a complete cannabis business solution. It includes the features our cultivation and processing customers use to run some of the industry’s most respected cannabis organizations.

CannaBusiness ERP is delivered in one of two implementation types by our cannabis business experts depending on the size and maturity of an organization and the required level of customization.

Directed For Growing Businesses	Standard For Businesses Growing at Scale
15 Average Users	25+ Average Users
Cloud or On-Premises Installation	Cloud or On-Premises Installation
Regional Location	National / International Location
Minimal Customizations	Customizations as Required
Training and Workshops	Developed With You
Directed / Gap Business Process Review	Full Business Process Review
Average Implementation: 6+ Months	Average Implementation: 9+ Months

# Next Steps

See CannaBusiness ERP  
in action:

SCHEDULE A DEMO

Visit our site: [www.cannabusinesserp.com](http://www.cannabusinesserp.com)



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## About CannaBusiness ERP

CannaBusiness ERP is software purpose-built for cannabis companies. It is built in Sage X3 and configured by NexTec industry experts to deliver a complete cannabis business solution. Over the past 25 years, our ERP and business process experts have helped organizations across North America streamline business operations and lower costs. Our specialization in developing solutions for the cannabis cultivating and processing industry has resulted in some of the most respected cannabis companies around the world managing their day-to-day operations and delivering products off our platform. CannaBusiness ERP by NexTec is the go-to answer for cannabis cultivators and processors seeking a software platform built to help you grow.